

Bart J. Wilson

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PROFESSIONAL EXPERIENCE

Chapman University, Orange, CA.

Professor of Economics and Law, Economic Science Institute
Donald P. Kennedy Endowed Chair in Economics and Law
June, 2008 – present.
Honors Program/Economics: “Foundations of Economic Exchange”, Fall, 2008-10.
School of Law: “Spontaneous Order and the Law”, Spring, 2009-11.
Freshman Foundation Course: “Humanomics: Exchange and the Human Condition”, Fall, 2010-11.
Co-recipient of the 2011-2012 Pedagogical Innovation Award, Faculty Research and Development Council
2012 Innovative Research Award, Research & Sponsored Programs Administration

Nuffield College, University of Oxford, Oxford, England.

Visiting Professor, Centre for Experimental Social Sciences
January – March, 2012

Ekonomická univerzita v Bratislave, Bratislava, Slovakia.

Fullbright Senior Specialist, October, 2008.

George Mason University, Arlington, VA.

Associate Professor of Economics, Interdisciplinary Center for Economic Science
July, 2001 – May, 2008.
Honors Program: Contemporary Society in Multiple Perspectives, Fall, 2004-2007.
General Equilibrium Theory and Experiment, Spring, 2008.
Economics of E-commerce, Spring, 2002-03.
Spontaneous Order and the Law, School of Law, Spring, 2002-2008.
Experimental Economics (Graduate), Spring, 2003-2007.
Introduction to Economic Science, Summer, 2003-2005 (3 sections/year).

University of Alaska Anchorage, Anchorage, AK.

Visitor, College of Business and Public Policy
Introduction to Experimental Economics, June, 2003.

University of Arizona, Tucson, AZ.

Research Scientist, Economic Science Laboratory.
November, 1998 – July, 2001.

Federal Trade Commission, Washington, D.C.

Economist, Division of Economic Policy and Analysis
August, 1997 – June, 1999.

Johns Hopkins University, Washington, D.C.

Adjunct Instructor, Spring, 1998.

University of Arizona, Tucson, AZ.
Instructor, Department of Economics.

EDUCATION

University of Arizona; Ph.D. in Economics, August, 1997.
Committee Members: Stanley Reynolds, Vernon Smith and James Cox.
Fields of Specialty: Industrial Organization, Experimental Economics, Econometrics.
University of Arizona; M.A. in Economics, December, 1993.
University of Wisconsin-Eau Claire; B.S., summa cum laude, 1992.
Economics and Mathematics with a Statistics emphasis.
University Honors and Economics departmental honors.

PROFESSIONAL SERVICE

Associate Editor, *Southern Economic Journal*, 2006-present.
Member at large, Executive Committee, Economic Science Association, 2006-2009.
E-journal Advisory Board, Chapman University, 2009-present.
WASC 2014, Interdisciplinary Committee, Chapman University, 2010-2011.
Dean Search Committee, Argyros School of Business and Economics, Chapman University, 2011-2012.

PUBLICATIONS

"Risk and the Evolution of Human Exchange," *Proceedings of the Royal Society B: Biological Sciences*, Published online before print April 18, 2012, doi: 10.1098/rspb.2011.2614, with Hillard Kaplan, Eric Schniter, and Vernon L. Smith.

"Go West Young Man: Self-selection and Endogenous Property Rights," *Southern Economic Journal*, April, 2013, forthcoming, with Taylor Jaworski.

"The Primacy of Entrepreneurs in Exploiting Long-Distance Exchange," *Managerial and Decision Economics*, forthcoming, with Erik O. Kimbrough.

"An Experimental Economic History of Whalers' Rules of Capture," *Journal of Law, Economics, and Organization*, 28(4), October, 2012, with Taylor Jaworski, Karl Schurter, and Andrew Smyth. *2012 Oliver E. Williamson prize for best article for all papers accepted in 2011.

"Old World Monkeys are More Similar to Humans than New World Monkeys When Playing a Coordination Game," *Proceedings of the Royal Society B: Biological Sciences*, 279(1733), 22 April 2012, Published ahead of print 9 November 2011, doi:10.1098/rspb.2011.1781, with Sarah F. Brosnan and Michael J. Beran.

"Contra Private Fairness," *American Journal of Economics and Sociology*, 71(2), April, 2012.
Interview with Reason.TV: Experimental Economist Bart Wilson on the Meaning of "Fair":
<http://www.youtube.com/watch?v=HaFpB7z5y3Y> (>11,400 views)

- “Anarchy, Groups, and Conflict: An Experiment on the Emergence of Protective Associations,” *Social Choice and Welfare*, 38(2), February, 2012, with Adam C. Smith and David B. Skarbek.
- “Geography and Social Networks in Nascent Distal Exchange,” *Journal of Institutional and Theoretical Economics*, 167(3), September, 2011, with Erik O. Kimbrough. (Lead article)
- “The Territorial Foundations of Human Property,” *Evolution & Human Behavior*, 32(5), September, 2011, with Peter DeScioli. (Lead article)
- “Using Experimental Economics to Understand Competition,” in Competition Policy And The Economic Approach: Foundations and Limitations, Josef Drexl and Rupprecht Podszun (eds.), Edward Elgar Publishing, 2011.
- “Responses to the Assurance game in Monkeys, Apes, and Humans Using Equivalent Procedures,” *Proceedings of the National Academy of Sciences*, February 7, 2011 Early Edition, with Sarah F. Brosnan, Audrey Parrish, Michael J. Beran, Timothy Flemming, Lisa Heimbauer, Catherine Talbot, Susan P. Lambeth, and Steven J. Schapiro. Reported on by Ars Technica, ABC News Online, and New Scientist.
- “Discovering Economics in the Classroom with Experimental Economics and the Scottish Enlightenment,” *International Review of Economics Education*, 9(2), November, 2010, with Taylor Jaworski and Vernon L. Smith. (Lead article)
- “An Experimental Analysis of the Demand for Payday Loans,” with David W. Findlay, James W. Meehan Jr., Charissa Wellford, and Karl Schurter. *The B.E. Journal of Economic Analysis & Policy*: Vol. 10 : Iss.1 (Topics), Article 93. DOI: 10.2202/1935-1682.2563
Available at: <http://www.bepress.com/bejeap/vol10/iss1/art93>
- “Exchange, Theft, and the Social Formation of Property,” *Journal of Economic Behavior and Organization*, 74(3), June, 2010, with Erik O. Kimbrough and Vernon L. Smith.
- “More Information, More Ripoffs: Experiments with Public and Private Information in Markets with Asymmetric Information,” *Review of Industrial Organization*, 36(1), February, 2010, with Artie Zillante. (Lead article)
- “Social Preferences aren’t Preferences,” *Journal of Economic Behavior and Organization*, 73(1), January, 2010.
- “Exchange and Specialisation as a Discovery Process,” *Economic Journal*, 119, July, 2009, with Sean Crockett and Vernon L. Smith.
- “Justice and Fairness in the Dictator Game,” *Southern Economic Journal*, 76(1), July, 2009, with Karl Schurter.
- “Incremental Approaches to Establishing Trust,” *Experimental Economics*, 11(4), December, 2008, with Robert Kurzban and Mary Rigdon.

- "Language Games of Reciprocity." *Journal of Economic Behavior and Organization*, 68(2), November, 2008.
- "Experimental Gasoline Markets," *Journal of Economic Behavior and Organization*, 68(1), July, 2008, with Cary A. Deck.
- "Fixed Revenue Auctions," *Economic Inquiry*, 46(3), July, 2008, with Cary A. Deck.
- "Historical Property Rights, Sociality, and the Emergence of Impersonal Exchange in Long-distance Trade," *American Economic Review*, 98(3), June, 2008, with Erik O. Kimbrough and Vernon L. Smith.
- "An Experimental Investigation of Hobbesian Jungles," *Journal of Economic Behavior and Organization*, 66(3-4), June, 2008, with Benjamin Powell.
- "Strategic Buyers, Horizontal Mergers and Synergies: An Experimental Investigation," *International Journal of Industrial Organization*, 26(3), May, 2008, with Douglas Davis.
- "Economics Works! Experiments in High School Classrooms," *Journal of Private Enterprise*, 23(2), Spring, 2008, with Stephen L. Jackstadt and Paul Johnson.
- "Second Chance Offers vs. Sequential Auctions: Theory and Behavior," *Economic Theory*, 34(1), January, 2008, with Timothy Salmon.
- "Mixed Strategy Nash Equilibrium Predictions as a Means of Organizing Behavior in Posted-Offer Market Experiments," in Handbook of Experimental Economics Results, C. Plott and V. Smith (eds.), Elsevier Science, 2008, with Douglas D. Davis.
- "An Experimental Analysis of the Effects of Automated Mitigation Procedures on Investment and Prices in Wholesale Electricity Markets," *Journal of Regulatory Economics*, 31(3), June, 2007, with Lynne Kiesling.
- "Experimental Economics and Antitrust: What Can We Learn from Laboratory Markets?" *Antitrust Magazine*, 21(2), Spring, 2007. (Invited by the editors.)
- "Building a Market: From Personal to Impersonal Exchange," in *Moral Markets: The Critical Role of Values in the Economy*, P. Zak (ed.), Princeton U Press, 2008, with Erik Kimbrough and Vernon L. Smith.
- "Exclusionary Bundling and the Effects of a Competitive Fringe," *Journal of Institutional and Theoretical Economics*, 163, March 2007, with Anil Caliskan, David Porter, Stephen Rassenti, and Vernon L. Smith.
- "Raising Revenues for Charity: Auctions versus Lotteries," in Research in Experimental Economics, Vol. 11, D.D. Davis and R. M. Isaac (eds.), JAI (Elsevier Science): 2006, with Douglas D. Davis, L. Razzolini, and R. Reilly.
- "Equilibrium Price Dispersion, Mergers and Synergies: An Experimental Investigation of Differentiated Product Competition," *International Journal of the Economics of Business*, 13(2), July, 2006, with Douglas D. Davis.

- “Tracking Customer Search to Price Discriminate,” *Economic Inquiry*, 44(2), April, 2006, with Cary A. Deck.
- “Verifiable Offers and the Relationship Between Auctions and Multilateral Negotiations,” *Economic Journal*, 115, October, 2005, with Charles J. Thomas.
- “Teaching E-commerce through the Use of Real-time Interactive Laboratory Experiments,” *International Journal of Information and Operations Management Education*, 1(1), 2005, with Roumen Vragov.
- “Auction Markets for Evaluations,” *Southern Economic Journal*, July, 2005, with Cary A. Deck.
- “Market Power and Price Movements over the Business Cycle,” *Journal of Industrial Economics*, 53(2), June, 2005, with Stanley Reynolds. (Lead article.)
- “Differentiated Product Competition and the Antitrust Logit Model: An Experimental Analysis,” *Journal of Economic Behavior and Organization*, 57(1), May, 2005, with Douglas D. Davis.
- “Full Serve, No Choice,” *New York Times*, Op-Ed, October 3, 2004, with Thomas Firey.
- “How Applicable is the Dominant Firm Model of Price Leadership?” *Experimental Economics*, 7(3), October, 2004, with Stephen J. Rassenti.
- “Economics at the Pump,” *Regulation*, 27(1), Spring, 2004, with Cary A. Deck.
- “Cost Structures and Nash Play in Repeated Cournot Games,” *Experimental Economics*, 6(2), October, 2003, with Douglas D. Davis and Robert J. Reilly.
- “Automated Pricing Rules in Electronic Posted Offer Markets,” *Economic Inquiry*, 41(2), April, 2003, with Cary A. Deck.
- “Discriminatory Price Auctions in Electricity Markets: Low Volatility at the Expense of High Price Levels,” *Journal of Regulatory Economics*, 23(2), March, 2003, with Stephen J. Rassenti and Vernon L. Smith. (Lead article.)
- “Controlling Market Power and Price Spikes in Electricity Networks: Demand-Side Bidding,” *Proceedings of the National Academy of Sciences*, 100(5), March 4, 2003, with Stephen J. Rassenti and Vernon L. Smith. (Cover article.)
- “Bidding Strategies in Single-unit Auctions,” in Encyclopedia of Cognitive Science, L. Nadel (ed.), Macmillan Publishers (Nature Publishing Group): 2003.
- “The Effectiveness of Low Price Matching in Mitigating the Competitive Pressure in Low Friction Electronic Markets,” *Electronic Commerce Research*, 2(4), November, 2002, with Cary A. Deck. (First experimental economics paper to appear in journal.)
- “A Comparison of Auctions and Multilateral Negotiations,” *RAND Journal of Economics*, 33(1), Spring 2002, with Charles J. Thomas.

- “Collusion in Procurement Auctions: An Experimental Examination,” *Economic Inquiry*, 40(2), April, 2002, with Douglas D. Davis.
- “Incremental Commitment and Reciprocity in a Real Time Public Goods Game,” *Personality and Social Psychology Bulletin*, 27(12), December 2001, with Robert Kurzban, Kevin McCabe, and Vernon L. Smith.
- “Using Experiments to Inform the Privatization/Deregulation Movement in Electricity,” *The Cato Journal*, 21(3), Winter, 2002, with Stephen J. Rassenti and Vernon L. Smith.
- “Turning Off the Lights,” *Regulation*, 24(3), Fall, 2001, with Stephen J. Rassenti and Vernon L. Smith.
- “Demand-Side Bidding Will Reduce the Level and Volatility of Electricity Price,” *The Independent Review*, VI (3), Winter, 2002, with Stephen J. Rassenti and Vernon L. Smith.
- “Experimental Methods and Antitrust Policy,” in Research in Experimental Economics: Experiments Investigating Market Power, Vol. 9, C. Holt and R. M. Isaac (eds.), JAI (Elsevier Science): 2002, with Douglas D. Davis.
- “Firm-Specific Cost Savings and Market Power,” *Economic Theory*, 16(3), November, 2000, with Douglas D. Davis.
- “Interactions of Automated Pricing Algorithms: An Experimental Investigation,” *Proceedings of the 2nd ACM Conference on Electronic Commerce 2000 (EC-00)*, November, 2000 with Cary A. Deck. 17% acceptance rate.
- “Bertrand-Edgeworth Competition, Demand Uncertainty, and Asymmetric Outcomes,” *Journal of Economic Theory*, 92(1), May, 2000, with Stanley S. Reynolds.
- “Structural Features that Contribute to Market Power in Electric Power Networks: Some Preliminary Results,” *Proceedings of the 33rd Hawaii International Conference on Systems Sciences*, 2000, with Stephen J. Rassenti and Vernon L. Smith. Received Best Paper Nomination.
- “What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Markups,” *Experimental Economics*, 1(2), September, 1998.
- “Menu Costs and Nominal Price Friction: An Experimental Examination,” *Journal of Economic Behavior and Organization*, 35(3), April 1998.

WORKING PAPERS

- “An Experiment on Protecting Intellectual Property,” with Joy Buchanan.
- “Fair and Impartial Spectators in Experimental Economic Behavior,” with Vernon L. Smith.
- “Horizontal Product Differentiation in Auctions and Multilateral Negotiations,” with Charles Thomas. Revised and resubmitted to *Economica*.
- “Insiders, Outsiders, and the Adaptability of Informal Rules in the Face of Ecological Shocks,” with Erik O. Kimbrough.

“Smile, Dictator, You’re on Camera,” with Peter D. Abbate, Alexander B. Bogart, Joy Buchanan, Michael A. Gamboa, Matthew K. McMahon, and Matthew Simpson.

“Violence, Access, and Competition in the Market for Protection,” with Douglas B. Rogers and Adam C. Smith. Revised and resubmitted to *European Journal of Political Economy*

“War of Attrition: Evidence from a Laboratory Experiment on Market Exit,” with Ryan Oprea and Artie Zillante. Revised and resubmitted to *Economic Inquiry*.

GRANTS, FELLOWSHIPS, AND AWARDS

National Science Foundation, 2011-2014.

“Collaborative Research: Primate and Human Social Decision-Making.”

National Science Foundation, 2007-2011.

“Understanding of Strategic Economic Interactions Through Cross-species Analysis.”

Consumer Credit Research Foundation, 2005-2007; 2009.

“Payday Lending Markets in the Laboratory.”

International Foundation for Research in Experimental Economics, 2003-2006.

“Experimental Economics Teaching Software.”

Federal Trade Commission, 2002-2003.

“Fixed Cost Efficiencies and Post-Merger Prices: An Experimental Investigation.”

Federal Trade Commission, 2002-2003.

“Price Dispersion and Zone Pricing in Retail Gasoline Markets.”

George Mason University, Office of the Provost, 2002.

“Electronic Markets for Evaluations.”

National Science Foundation, (Grant No. SES-9911300), 2000-2003.

“Differentiated Product Oligopolies and the Antitrust Logit Model.”

Research Experiences for Undergraduates, 2002-2003.

IFREE Arthur Cinader Visiting Fellow, Economic Science Laboratory, 1999-2002.

National Science Foundation, (Grant No. SBR-9507526).

Grants for Improving Doctoral Dissertation Research, 1995-96.

Small Grant in Behavioral Economics, Russell Sage Foundation, 1995-96.

“What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Pricing.”

Graduate Student Research Fund, U of A Graduate College, 1994.

“Testing New Keynesianism: An Experimental Examination of Menu Costs and Nominal Price Friction.”

John M. Olin Pre-Doctoral Fellow, Economic Science Laboratory, University of Arizona, 1995-97.

PROFESSIONAL AFFILIATIONS

American Economic Association
Economic Science Association
Southern Economic Association

REFEREE EXPERIENCE

<i>Adaptive Behavior</i>	<i>Journal of Industrial Economics</i>
<i>Advances in Austrian Economics</i>	<i>Journal of Institutional Economics</i>
<i>American Bar Association's <u>Issues in</u></i>	<i>Journal of Institutional and Theoretical Economics</i>
<i><u>Competition and Law and Policy</u></i>	<i>Journal of Law, Economics, and Organization</i>
<i>American Economic Review</i>	<i>Journal of Modelling in Management</i>
<i>American Journal of Political Science</i>	<i>Journal of Political Economy</i>
<i>Economic Inquiry</i>	<i>Journal of Psychology and Financial Markets</i>
<i>Economic Journal</i>	<i>Journal of Public Economics</i>
<i>Economic Theory</i>	<i>Journal of Socio-Economics</i>
<i>The Energy Journal</i>	<i>Journal of Regulatory Economics</i>
<i>European Economic Review</i>	<i>Management Science</i>
<i>Experimental Economics</i>	<i>The Manchester School</i>
<i>Games and Economic Behavior</i>	National Science Foundation
<i>Information Systems Research</i>	Oxford University Press
<i>International Journal of Economics and Business</i>	<i>PLoS ONE</i>
<i>International Journal of Industrial Organization</i>	<i>Proceedings of the National Academy of Sciences</i>
<i>International Review of Economics Education</i>	<i>Public Choice</i>
John Templeton Foundation	<i>RAND Journal of Economics</i>
<i>Journal of Economic Behavior and Organization</i>	<i><u>Research in Experimental Economics</u></i>
<i>Journal of Economic Theory</i>	<i>Resource and Energy Economics</i>
<i>Journal of Economic Surveys</i>	<i>Review of Industrial Organization</i>
<i>Journal of Electronic Commerce in</i>	<i>Southern Economic Journal</i>
<i>Organizations</i>	

INVITED PRESENTATIONS & CONFERENCES

"An Experimental Economic History of Whalers' Rules of Capture,"
Seminar at Department of Economics, San José State University, May, 2012.
Seminar at Berkeley Center for Political Economy, Haas School of Business (joint with
Economic History), University of California, Berkeley, April, 2012.
Seminar at the Centre for Experimental Social Sciences, Nuffield College, University of
Oxford, February, 2012.
Seminar at the Department of Economics, University of East Anglia, February, 2012.
Hightower Distinguished Lecturer in Accounting, Goizueta Business School, Emory
University, October, 2011.
Seminar at the School of Politics & Economics, Claremont Graduate University, September,
2011.
Seminar at the Bert W. Wasserman Department of Economics and Finance, Baruch College,
December, 2010.
Southern Economic Association Meetings, Atlanta, November, 2010.
Seminar at Department of Economics, Cal Poly State University, October, 2010.

Lone Mountain Fellow, Property and Environment Research Center, Bozeman, MT, August, 2010.

Seminar at CERGE-EI, May, 2010.

Seminar at the Experimental Economics Center, Georgia State University, February, 2010.

Seminar at the Department of Economics, Florida State University, January, 2010.

Seminar at the Department of Economics, University of Southern California, October, 2009.

“Fair and Impartial Spectators in Experimental Economic Behavior,”

Department of Economics, Simon Fraser University, April, 2012.

Interdisciplinary Center for Economic Science, George Mason University, April, 2012.

“The Territorial Foundations of Human Property,”

Lone Mountain Fellow, Property and Environment Research Center, Bozeman, MT, August, 2011.

Economic Science Association North American Meetings, Tucson, November, 2010.

“A Comparative Approach to Coordination: How Apes, Monkeys, and Humans Respond to an Assurance Game with Equivalent Procedures,” Gruter Institute Conference on Law, Institutions and Human Behavior,” Squaw Valley, CA, May, 2011, with Sarah Brosnan.

“An Experimental on Protecting Intellectual Property,”

Gruter Institute Conference on Law, Institutions and Human Behavior,” Squaw Valley, CA, May, 2011.

Southern California Conference on Applied Microeconomics, Claremont McKenna College, April, 2011.

“Using the Laboratory to Rationally Reconstruct the Rules of the Micro- and Macro-cosmos,”

Southern Economic Association Meetings, Atlanta, November, 2010.

“Exchange, Theft, and the Social Formation of Property”/“An Experimental Inquiry into the Social Construction of Property”

Distinguished Visitor, Institute for Law & Economics, University of Minnesota Law School, March, 2010.

Seminar at Centre for Decision Research & Experimental Economics, University of Nottingham, November, 2009.

Seminar at Department of Economics, Loyola Marymount University, January, 2009.

Seminar at Department of Management and Strategy, University of New South Wales, December 2008.

Seminar at Department of Economics, University of California Irvine, December, 2008.

Southern Economic Association Meetings, Washington, DC, November, 2008.

“Discovering How Socioeconomic Orders Form in the Laboratory,”

Seminar at Centre for Experimental Social Sciences, Nuffield College, Oxford University, November, 2009.

Co-Keynote Address, International Economic Association Meeting, Washington, DC, June, 2009.

“How Undergraduates Can Teach Experts A Thing or Two about Competition,”

Invited Conference, Foundations and Limitations of an Economic Approach to Competition Law, Max Planck Institute for Intellectual Property, Competition and Tax Law, Munich, March, 2009.

“Contra Private Fairness,”

Southern Economic Association Meetings, New Orleans, November, 2007.
Economic Science Association North American Meetings, Tucson, October, 2007.
Gruter Institute Conference on Law, Behavior, and the Brain, Squaw Valley, May, 2007.

“Exchange and Specialization as a Discovery Process,”

Seminar at Department of Economics, University of Wisconsin-Eau Claire, October, 2007.
Workshop in Philosophy, Politics, and Economics, George Mason University, April, 2007.
Seminar at Department of Economics, University of Connecticut, April, 2007.
Seminar at Department of Economics, University of Edinburgh, February, 2007.
Seminar at Department of Economics, Colby College, September, 2006.
Southern Economic Association Meetings, Washington, DC, November, 2005.
Economic Science Association International Meetings, Montreal, June, 2005.

“Experimental Gasoline Markets,”

Seminar at Department of Economics, Wichita State University, April, 2008.
Seminar at Agricultural and Resource Economics Department, University of Maryland, November, 2006.
Seminar at Department of Economics, Emory University, December, 2005.
Seminar at Department of Economics, Texas A&M University, October, 2005.
Seminar at Department of Economics, Clemson University, September, 2005.
Seminar at Department of Economics, Virginia Tech, September, 2004.
International Industrial Organization Conference, Chicago, April, 2004.
Seminar at Center for Interuniversity Research and Analysis of Organizations, Montreal, April, 2004.
Southern Economic Association Annual Conference, San Antonio, November, 2003.
Economic Science Association meetings, Tucson, October, 2003.
Seminar at the Federal Trade Commission, Washington, DC, October, 2003.

“Language Games of Reciprocity,”

Southern Economic Association Meetings, Charleston, SC, November, 2006.

“Historical Property Rights, Sociality, and the Emergence of Impersonal Exchange in Long-distance Trade,”

Seminar at Department of Economics, Florida State University, October, 2006.
Seminar at College of Law, Florida State University, October, 2006.

“Building a Market: From Personal to Impersonal Exchange,”

Workshop: “Resources, Institutions, and the Owner State,” University of Alaska Anchorage, August, 2006.
Seminar at the Department of Economics, Miami University, April, 2006.
Working Conferences on Free Enterprise: Values in Action, The Gruter Institute for Law and Behavioral Research, September, 2005; January and June, 2006.

“Two Examples of Entrepreneurship and Experimental Economics,”
School of Business, Virginia Commonwealth University, March, 2005.

“Second Chance Offers versus Sequential Auctions: Theory and Behavior,”
Southern Economic Association Annual Conference, New Orleans, November, 2004.
The Wharton School, University of Pennsylvania, Decision Processes Research Program,
April, 2004.

“Using Economic Experiments to Understand Electricity Markets,” 24th Annual North American
Conference of the U.S. Association for Energy Economics, Washington, DC, July, 2004.

“Strategic Behavior and Hysteresis in Electricity Networks,”
Workshop on Experiments in Natural Resource Economics, Akureyri, Iceland, May, 2004.

“Experimental Economics and Antitrust: An Application to Gasoline Markets,”
Wilmer, Cutler & Pickering, Washington, DC, September, 2003.

“Auction Markets for Evaluations,”
Economic Science Association Annual Conference, Pittsburgh, June, 2003.

“Using Experimental Economics to Evaluate Simulation Predictions for Mergers,”
Seminar at the Department of Justice, May, 2003.

Sessions: “Experimental Economics in Industrial Organization,” Organizer and Chair,
International Industrial Organization Conference, Boston, MA, April, 2003.

“Some New Features of Posted Price Markets on the Internet,”
Seminar Florida State University, Department of Economics, November, 2002.
Seminar at University of Massachusetts, Department of Resources Economics, April, 2002.
Seminar at Virginia Commonwealth University, Department of Economics, October, 2001.
Seminar at Ole Miss, Department of Economics, October, 2000.
Seminar at Purdue University, Department of Economics, September, 2000.

“Discriminatory Price Auctions in Electricity Markets,” Economic Science Association Session, Allied
Social Science Associations Annual Convention, Atlanta, January, 2002.

Sessions: “Antitrust Experiments” and “Antitrust Policy,” Co-Organizer and Co-Chair,
Southern Economic Association Annual Conference, Tampa, FL, November, 2001.

“Auctions and Multilateral Negotiations,”
Seminar at University of Arkansas, Department of Economics, December, 2001.
INFORMS (Institute for Operations Research and the Management Sciences) Annual
Meeting, Miami Beach, FL, November, 2001.
Seminar at George Washington University, Department of Economics, October, 2001.

“Market Power in Electricity Networks,”
Seminar at the Federal Trade Commission, Washington, DC, November, 2000.

Workshop on Markets for Electricity Economics and Technology (MEET): A Flow-based Paradigm for Systems Operation and Market Coordination, Stanford University, August, 2000.

“How Applicable is the Dominant Firm Model of Price Leadership?”

Southern Economic Association Meetings, Washington, DC, November, 2000.

“Interactions of Automated Pricing Algorithms,” 2nd ACM Conference on Electronic Commerce, EC’00, Minneapolis, October, 2000.

“Experimental Methods and Antitrust Policy,” Regional Economic Science Association Meetings, Tucson, September, 2000.

“Structural Features that Contribute to Market Power in Electric Power Networks: Some Preliminary Results,” 33rd Hawaii International Conference on Systems Sciences, Maui, January, 2000.

“Institutions, Information, and Behavior When Employing Software Agents in E-commerce: Where MIS and Experimental Economics Meet,” Seminar at University of Arizona, Management Information Systems (MIS) Department, September, 1999.

“Firm-Specific Cost Savings and the Exercise of Market Power,” Economic Science Association meetings, October, 1998.

“Theory and Evidence on Market Power in Countercyclical Markups,” Seminar at Johns Hopkins University, Department of Economics, April, 1998.

“Market Power, Price Markups, and Capacity Investment under Uncertain Demand,”
The Econometric Society winter meetings, Chicago, January, 1998;
Seminar at the Department of Justice, March, 1998.

“Testing the New Keynesian Synthesis: An Experimental Examination of Menu Costs and Endogenous Efficiency Wages,” Economic Science Association fall meetings, October, 1996.

“What Collusion? Unilateral Market Power as a Catalyst for Countercyclical Pricing,”
Economic Science Association spring meetings, April, 1996.

WORKSHOP PRESENTATIONS

Economic Science Institute, Chapman University.

Interdisciplinary Center for Economic Science, George Mason University.

Economic Science Laboratory, University of Arizona.

Undergraduate Student Workshop in Experimental Economics, Summer 2005-07.

Visiting Graduate Student Workshop in Experimental Economics, Summer 1999-2007; Jan 2009-11.

Visiting Young Faculty Workshop in Experimental Economics, Spring 1999-2001.

Graduate Seminar on Spontaneous Orders and Experimental Economics, April 2008.

Using Experimental Economics in the Classroom, e-Commerce and Experimental Economics, and Industrial Organization and Experimental Economics.

Lead Instructor, High School Workshop in Experimental Economics, Summer, 1999-2008.
 Developed curriculum and taught introductory course on economics using experimental economics.

Workshop for Kent Garden Elementary School, April 2003.

Workshop for University of Tampa Honors Economics Students, April, 2005 & 2008.

Summer Intern Program, Director, Summer, 2006-2009.

Center for the Study of Public Choice, George Mason University.

Public Choice Outreach Conference, June, 2002; July, 2006-07.

Mercatus Center, George Mason University.

Capitol Hill Campus, April, 2002; February, 2003; November, 2003; August, 2007.

Capital Campus, State of Alaska Legislature, Juneau, AK, January, 2006.

Capitol Hill Campus, Chief of Staff Retreat,

Williamsburg, VA, January, 2002; Philadelphia, February, 2003.

Federal Energy Regulatory Commission, July, 2002.

Institute for Human Studies, George Mason University.

Koch Summer Fellows Program, James Madison University, VA, June, 2008; 2009.

Koch Summer Fellows Program, Cacapon State Park, WV, June, 2006.

Social Change Workshop, University of Virginia, June, 2005.

Liberty and Current Issues Seminar, Georgetown University, June, 2004.

Foundations of Liberty Seminar, Princeton University, June, 2002.

Koch Summer Fellows Program, Marymount University, June, 2002.

Learning in Retirement Institute, George Mason University.

February, 2002 and September, 2004.

School of Management –NVBIA Lecture Series: A Mini-MBA, George Mason University,

May 2002.

Law and Economics Society, School of Law, George Mason University, September, 2002.

Electric Power Research Institute, Washington, DC, October, 2002.

College of Arts and Sciences, George Mason University.

Family Weekend, October, 2002.

Celebration of Scholarship, April, 2003.

School of Law, George Mason University

Robert A. Levy Fellows Workshop in Law & Liberty, October, 2003.

Progress and Freedom Foundation, Aspen, CO

Silicon Flatirons Center for Law, Technology and Entrepreneurship, Aspen, CO

The State Program for the Institute for Regulatory Law and Economics, May, 2004-2008.

The Federal Program for the Institute for Regulatory Law and Economics, May, 2005; February, 2007.

University of Alaska Anchorage, Anchorage, AK

Discovering Economics with Experimental Economics and the Scottish Enlightenment, June, 2009.

International Workshop in Experimental Economics for Young Researchers, Summer, 2004.

Using Experimental Economics in the High School and Middle School Classroom, Summer, 2004-07.
 Taught how to incorporate experimental economics into introductory course on economics.

Universidad Fransisco Marroquin, Guatemala City, Guatemala

Weeklong workshop for Undergraduates and Faculty on Experimental Economics, September, 2004.

E. Angus Powell Endowment and The Federal Reserve Bank of Richmond, Richmond, VA

National Conference for Teachers of Advanced Placement Economics, October, 2004.

Shanghai Jiao Tong University, Shanghai, China

Decision Behavior and Experimental Economics International Forum, December, 2004.

Federal Reserve Bank of Boston, Connecticut Council on Economic Education, Choate Rosemary Hall, Wallingham, CT

Economics Summit for High School Teachers of Economics, October, 2005.

National Association of Regulatory Utility Commissioners, 117th Annual Convention, Palm Springs, CA, November, 2005.

Bastiat Society, Charleston, SC, February, 2006.

The Citadel, Charleston, SC, February, 2006.

College of Charleston, Charleston, SC, February, 2006.

Koch Associates Orientation, Charles G. Koch Foundation, Washington, DC.

March, 2007 and June, 2006-07.

Western Conference of Public Service Commissioners, Jackson, WY, June, 2006.

Department of Economics, Colby College, Waterville, ME, September, 2006.

Escuela Superior de Economia y Adminostracion de Empresas, Buenos Aires, Argentina, September, 2006.

Omicron Delta Epsilon, American University, Washington, DC.

November, 2006 and April, 2008.

CATO Institute, Washington, DC, March, 2007.

Stanford in Washington, Washington, DC.

April, 2007 and October, 2007.

Foundation for Teaching Economics and Liberty Fund.

Fairfax, VA, May, 2007 & Anaheim, CA, September, 2008.

Koch Intern Program, Charles G. Koch Foundation, Washington, DC, July 2007.

Ministry of Trade, Singapore, March, 2008.

University of Western Australia, Perth, Australia, March, 2008.

*Gilder Lehrman Institute of American History & Fred C. and Mary R. Koch Foundation.
Wichita, KS, October, 2008.*

ISM University of Management and Economics, Vilnius, Lithuania, April, 2009.

Hayek Society, London School of Economics, England, November, 2009.

Searle Center on Law Regulation, and Economic Growth, Chapman University, March, 2010.

Vysoká škola ekonomická v Praze, Prague, Czech Republic, May, 2010.

Vilniaus Universiteto Ekonomikos Fakulteta, Vilnius, Lithuania, January, 2011.

Reason Weekend

Amelia Island, FL, March, 2006 & Dana Point, CA, April, 2011.

Instituto Bruno Leoni, University of Turin, October, 2011.

Nicholas Academic Centers, Santa Ana, CA, January, 2011 & November, 2011.

*Economics Institute for Judges, Law & Economics Center, George Mason University
Orange, CA, March, 2012.*